



Bid Number/बोली क्रमांक (बिड संख्या)[:] GEM/2024/B/5753577 Dated/दिनांक : 04-01-2025

Bid Document/ बिड दस्तावेज़

Bid Details/बिड विवरण	
Bid End Date/Time/बिड बंद होने की तारीख/समय	25-01-2025 11:00:00
Bid Opening Date/Time/बिंड खुलने की तारीख/समय	25-01-2025 11:30:00
Bid Offer Validity (From End Date)/बिड पेशकश वैधता (बंद होने की तारीख से)	120 (Days)
Ministry/State Name/मंत्रालय/राज्य का नाम	Ministry Of Coal
Department Name/विभाग का नाम	Coal India Limited
Organisation Name/संगठन का नाम	Western Coalfields Limited
Office Name/कार्यालय का नाम	Wcl Nagpur Maharashtra
Total Quantity/कुल मात्रा	22
ltem Category/मद केटेगरी	Squirrel cage Induction Motor: Rated power: 75KW (100HP), Rated voltage: 415V (+ /-10%), 3 phase, 50, Squirrel cage Induction Motor: Rated power: 70KW (95HP), Rated voltage: 415V (+ /-10%), 3 phase, 50H, Squirrel cage Induction Motor: Rated power: 55KW (75HP), Rated voltage: 415V (+ /-10%), 3 phase, 50H, Squirrel cage Induction Motor: Rated power: 45KW (60HP), Rated voltage: 415V (+ /-10%), 3 phase, 50H, Squirrel cage Induction Motor: Rated power: 30KW (40HP), Rated voltage: 415V (+ /-10%), 3 phase, 50H, Squirrel cage Induction Motor: Rated power: 22KW (30HP), Rated voltage: 415V (+ /-10%), 3 phase, 50H, Squirrel cage Induction Motor: Rated power: 15KW (20HP), Rated voltage: 415V (+ /-10%), 3 phase, 50H, Squirrel cage Induction Motor: Rated power: 5.5KW (equivalent HP rating), Rated voltage: 415V (+ /-1
GeMARPTS में खोजी गई स्ट्रिंग / Searched Strings used in GeMARPTS	Squirrel cage Induction Motor: Rated power: 5.5KW (equivalent HP rating), Rated voltage: 415V (+/-10%), 3 phase, 50Hz (+/-3%), No. of poles: 4, Speed (syn.): 1500RPM, NFLP enclosure
GeMARPTS में खोजा गया परिणाम / Searched Result generated in GeMARPTS	Category not available on GeM for the text string uploaded by the buyer
अधिसूचना के लिए चयनित प्रासंगिक श्रेणियाँ / Relevant Categories selected for notification	 High Pressure Breathing Air Compressor Motor Driven as per IS 15879 Line Operated Three Phase AC Motors ISI Marked to IS 12615 Squirrel Cage Induction Motor, Foot Mounted as per IS:325

Bid Details/बिड विवरण		
MSE Exemption for Years Of Experience/अनुभव के वर्षों से एमएसई छूट/	Yes	
Startup Exemption for Years Of Experience/अनुभव के वर्षों से स्टार्टअप छूट/	Yes	
Document required from seller/विक्रेता से मांगे गए दस्तावेज़	Certificate (Requested in ATC),Additional Doc 1 (Requested in ATC),Additional Doc 2 (Requested in ATC) *In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer	
Do you want to show documents uploaded by bidders to all bidders participated in bid?/	Yes	
Bid to RA enabled/बिंड से रिवर्स नीलामी सक्रिय किया	Yes	
RA Qualification Rule	H1-Highest Priced Bid Elimination	
Type of Bid/बिंड का प्रकार	Two Packet Bid	
Primary product category	Squirrel cage Induction Motor: Rated power: 45KW (60HP) , Rated voltage: 415V (+ /-10%) , 3 phase, 50H	
Time allowed for Technical Clarifications during technical evaluation/तकनीकी मूल्यांकन के दौरान तकनीकी स्पष्टीकरण हेतु अनुमत समय	7 Days	
Inspection Required (By Empanelled Inspection Authority / Agencies pre-registered with GeM)	No	
Estimated Bid Value/अनुमानित बिड मूल्य	5627339.76	
Evaluation Method/मूल्यांकन पद्धति	Item wise evaluation/	
Arbitration Clause	No	
Mediation Clause	No	

EMD Detail/ईएमडी विवरण

Required/आवश्यकता	No
11044 34,5 111	

ePBG Detail/ईपीबीजी विवरण

Advisory Bank/एडवाइजरी बैंक	ICICI
ePBG Percentage(%)/ईपीबीजी प्रतिशत (%)	5.00
Duration of ePBG required (Months)/ईपीबीजी की अपेक्षित अवधि (महीने).	7

(a). EMD & Performance security should be in favour of Beneficiary, wherever it is applicable./ईएमडी और संपादन जमानत राशि, जहां यह लागू होती है, लाभार्थी के पक्ष में होनी चाहिए।

Beneficiary/लाभार्थी :

GENERAL MANAGER (MM)

WCL NAGPUR MAHARASHTRA, COAL INDIA LIMITED, WESTERN COALFIELDS LIMITED, Ministry of Coal (Western Coalfields Limited)

Reserved for Make In India products

Reserved for Make In India products	Yes	
Reserved for MSE		
Reserved for MSE	Yes	

- 1. If the bidder is a Micro or Small Enterprise as per latest definitions under MSME rules, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria" subject to meeting of quality and technical specifications. If the bidder is OEM of the offered products, it would be exempted from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer.
- 2. If the bidder is a Startup, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria" subject to their meeting of quality and technical specifications. If the bidder is OEM of the offered products, it would be exempted from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer. 3. Bid reserved for Make In India products: : Procurement under this bid is reserved for purchase from Class 1 local supplier as defined in public procurement (Preference to Make in India). Order 2017 as amended from time to time and its subsequent Orders/Notifications issued by concerned Nodal Ministry for specific Goods/Products. However, eligible micro and small enterprises will be allowed to participate. The minimum local content to qualify as a class 1 local supplier is denoted in the bid document. All bidders must upload a certificate from the OEM regarding the percentage of the local content and the details of locations at which the local value addition is made along with their bid, failing which the bid is liable to be rejected. In case the bid value is more than Rs 10 Crore, the declaration relating to percentage of local content shall be certified by the statutory auditor or cost auditor, if the OEM is a company and by a practicing cost accountant or a chartered accountant for OEMs other than companies as per the Public Procurement (preference to Make-in -India) order 2017 dated 04.06.2020 . In case Buyer has selected Purchase preference to Micro and Small Enterprises clause in the bid, the same will get precedence over this clause.
- 4. Procurement under this bid is reserved for purchase from Micro and Small Enterprises having valid Udyam Registration and whose credentials are validated online through Udyam Registration portal. If the bidder wants to avail themselves of the reservation benefit, the bidder must be the manufacturer / OEM of the offered product on GeM. Traders are excluded from the purview of Public Procurement Policy for Micro and Small Enterprises and hence resellers offering products manufactured by some other OEM are not eligible to participate in this bid. In respect of bid for Services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered product or service, and Buyer will decide eligibility based on documentary evidence submitted, while evaluating the bid. Benefits of MSE will be allowed only if seller is validated on-line in GeM profile as well as validated and approved by Buyer after evaluation of documents submitted.
- 5. Estimated Bid Value indicated above is being declared solely for the purpose of guidance on EMD amount and for determining the Eligibility Criteria related to Turn Over, Past Performance and Project / Past Experience etc. This has no relevance or bearing on the price to be quoted by the bidders and is also not going to have any impact on bid participation. Also this is not going to be used as a criteria in determining reasonableness of quoted prices which would be determined by the buyer based on its own assessment of reasonableness and based on competitive prices received in Bid / RA process.
- 6. Reverse Auction would be conducted amongst all the technically qualified bidders except the Highest quoting bidder. The technically qualified Highest Quoting bidder will not be allowed to participate in RA. However, H-1 will also be allowed to participate in RA in following cases:

- i. If number of technically qualified bidders are only 2 or 3.
- ii. If Buyer has chosen to split the bid amongst N sellers, and H1 bid is coming within N.
- iii. In case Primary product of only one OEM is left in contention for participation in RA on elimination of H-1.
- iv. If L-1 is non-MSE and H-1 is eligible MSE and H-1 price is coming within price band of 15% of Non-MSE L-1
- v. If L-1 is non-MII and H-1 is eligible MII and H-1 price is coming within price band of 20% of Non-MII L-1

Evaluation Method (Item Wise Evaluation Method)

Contract will be awarded schedulewise and the determination of L1 will be done separately for each schedule. The details of item-consignee combination covered under each schedule are as under:

Evaluation Schedules	Estimated Value	Item/Category	
Schedule 1	1307385.7 2	Squirrel Cage Induction Motor: Rated Power: 75kw (100hp) , Rated Voltage: 415v (+ /-10%) , 3 Phase, 50	2
Schedule 2	442594.40	Squirrel Cage Induction Motor: Rated Power: 70kw (95hp) , Rated Voltage: 415v (+ /-10%) , 3 Phase, 50h	1
Schedule 3	1256194.9 6	Squirrel Cage Induction Motor: Rated Power: 55kw (75hp) , Rated Voltage: 415v (+ /-10%) , 3 Phase, 50h	4
Schedule 4	hedule 4 Squirrel Cage Induction Motor: Rated Power: 45kw (60hp) , Rated Voltage: 415v (+ /-10%) , 3 Phase, 50h		4
Schedule 5	edule 5 Squirrel Cage Induction Motor: Rated Power: 30kw (40hp) , Rated Voltage: 415v (+ /-10%) , 3 Phase, 50h		1
Schedule 6	756292.68	Squirrel Cage Induction Motor: Rated Power: 22kw (30hp) , Rated Voltage: 415v (+ /-10%) , 3 Phase, 50h	5
Schedule 7	chedule 7 Squirrel Cage Induction Motor: Rated Power: 15kw (20hp) , Rated Voltage: 415v (+ /-10%) , 3 Phase, 50h		4
Schedule 8 Squirrel Cage Induction Motor: Rated Power: 5.5kw (equivalent Hp Rating) , Rated Voltage: 415v (+ /-1		1	

Squirrel Cage Induction Motor: Rated Power: 75KW (100HP), Rated Voltage: 415V (+/-10%), 3 Phase, 50 (2 pieces)

(Minimum 60% Local Content required for qualifying as Class 1 Local Supplier)

Technical Specifications/तकनीकी विशिष्टियाँ

Buyer Specification Document/क्रेता विशिष्टि दस्तावेज़	<u>Download</u>
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S.No., सं.	Consignee /क्र. Reporting/Officer/ परेषिती / रिपोर्टिंग अधिकारी	Address/पता	Quantity/मात्रा	Delivery Days/डिलीवरी के दिन
1	Shailesh Siddharudha Nimbale	442406,WCL Central Stores, Urjagram, Tadali- 442406	2	120

Squirrel Cage Induction Motor: Rated Power: 70KW (95HP) , Rated Voltage: 415V (+ /10%) , 3 Phase, 50H (1 pieces)

(Minimum 60% Local Content required for qualifying as Class 1 Local Supplier)

Technical Specifications/तकनीकी विशिष्टियाँ

Consignees/Reporting Officer/परेषिती/रिपोर्टिंग अधिकारी and/ तथा Quantity/मात्रा

S.No./क्र. सं.	Consignee Reporting/Officer/ परेषिती/रिपोर्टिंग अधिकारी	Address/पता	Quantity/मात्रा	Delivery Days/डिलीवरी के दिन
1	Shailesh Siddharudha Nimbale	442406,WCL Central Stores, Urjagram, Tadali- 442406	1	120

Squirrel Cage Induction Motor: Rated Power: 55KW (75HP), Rated Voltage: 415V (+ /- 10%), 3 Phase, 50H (4 pieces)

(Minimum 60% Local Content required for qualifying as Class 1 Local Supplier)

Technical Specifications/तकनीकी विशिष्टियाँ

Buyer Specification Document/क्रेता विशिष्टि दस्तावेज़	Download
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S.No./क्र. सं.	Consignee Reporting/Officer/ परेषिती/रिपोर्टिंग अधिकारी	Address/पता	Quantity/मात्रा	Delivery Days/डिलीवरी के दिन
1	Shailesh Siddharudha Nimbale	442406,WCL Central Stores, Urjagram, Tadali- 442406	4	120

Squirrel Cage Induction Motor: Rated Power: 45KW (60HP) , Rated Voltage: 415V (+ /10%) , 3 Phase, 50H (4 pieces)

(Minimum 60% Local Content required for qualifying as Class 1 Local Supplier)

Technical Specifications/तकनीकी विशिष्टियाँ

Buyer Specification	Daymland	
Document/क्रेता विशिष्टि दस्तावेज़	<u>Download</u>	

Consignees/Reporting Officer/परेषिती/रिपोर्टिंग अधिकारी and/ तथा Quantity/मात्रा

S.No./क्र. सं.	Consignee Reporting/Officer/ परेषिती/रिपोर्टिंग अधिकारी	Address/पता	Quantity/मात्रा	Delivery Days/डिलीवरी के दिन
1	Shailesh Siddharudha Nimbale	442406,WCL Central Stores, Urjagram, Tadali- 442406	4	120

Squirrel Cage Induction Motor: Rated Power: 30KW (40HP), Rated Voltage: 415V (+ /-10%), 3 Phase, 50H (1 pieces)

(Minimum 60% Local Content required for qualifying as Class 1 Local Supplier)

Technical Specifications/तकनीकी विशिष्टियाँ

Buyer Specification Document/क्रेता विशिष्टि दस्तावेज़	Download
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S.No./क्र. सं.	Consignee Reporting/Officer/ परेषिती/रिपोर्टिंग अधिकारी	Address/पता	Quantity/मात्रा	Delivery Days/डिलीवरी के दिन
1	Shailesh Siddharudha Nimbale	442406,WCL Central Stores, Urjagram, Tadali- 442406	1	120

Squirrel Cage Induction Motor: Rated Power: 22KW (30HP) , Rated Voltage: 415V (+ /10%) , 3 Phase, 50H (5 pieces)

(Minimum 60% Local Content required for qualifying as Class 1 Local Supplier)

Technical Specifications/तकनीकी विशिष्टियाँ

i r		
	Buyer Specification Document/क्रेता विशिष्टि दस्तावेज़	<u>Download</u>

Consignees/Reporting Officer/परेषिती/रिपोर्टिंग अधिकारी and/ तथा Quantity/मात्रा

S.No./क्र. सं.	Consignee Reporting/Officer/ परेषिती / रिपोर्टिंग अधिकारी	Address/पता	Quantity/मात्रा	Delivery Days/डिलीवरी के दिन
1	Shailesh Siddharudha Nimbale	442406,WCL Central Stores, Urjagram, Tadali- 442406	5	120

Squirrel Cage Induction Motor: Rated Power: 15KW (20HP) , Rated Voltage: 415V (+ /- 10%) , 3 Phase, 50H (4 pieces)

(Minimum 60% Local Content required for qualifying as Class 1 Local Supplier)

Technical Specifications/तकनीकी विशिष्टियाँ

Buyer Specification Document/क्रेता विशिष्टि दस्तावेज़

S.No./क्र. सं.	Consignee Reporting/Officer/ परेषिती/रिपोर्टिंग अधिकारी	Address/पता	Quantity/मात्रा	Delivery Days/डिलीवरी के दिन
1	Shailesh Siddharudha Nimbale	442406,WCL Central Stores, Urjagram, Tadali- 442406	4	120

Squirrel Cage Induction Motor: Rated Power: 5.5KW (equivalent HP Rating) , Rated Voltage: 415V (+ /-1 (1 pieces)

(Minimum 60% Local Content required for qualifying as Class 1 Local Supplier)

Technical Specifications/तकनीकी विशिष्टियाँ

Buyer Specification Document/क्रेता विशिष्टि दस्तावेज़	<u>Download</u>

Consignees/Reporting Officer/परेषिती/रिपोर्टिंग अधिकारी and/ तथा Quantity/मात्रा

S.No./क्र. सं.	Consignee Reporting/Officer/ परेषिती/रिपोर्टिंग अधिकारी	Address/पता	Quantity/मात्रा	Delivery Days/डिलीवरी के दिन
1	Shailesh Siddharudha Nimbale	442406,WCL Central Stores, Urjagram, Tadali- 442406	1	120

Buyer Added Bid Specific Terms and Conditions/क्रेता द्वारा जोड़ी गई बिड की विशेष शर्तें

1. Generic

OPTION CLAUSE: The Purchaser reserves the right to increase or decrease the quantity to be ordered up to 25 percent of bid quantity at the time of placement of contract. The purchaser also reserves the right to increase the ordered quantity by up to 25% of the contracted quantity during the currency of the contract at the contracted rates. Bidders are bound to accept the orders accordingly.

2. Generic

Supplier shall ensure that the Invoice is raised in the name of Consignee with GSTIN of Consignee only.

3. Scope of Supply

Scope of supply (Bid price to include all cost components) : Only supply of Goods

4. Certificates

Bidder's offer is liable to be rejected if they don't upload any of the certificates / documents sought in the Bid document, ATC and Corrigendum if any.

5. Forms of EMD and PBG

Bidders can also submit the EMD with Payment online through RTGS / internet banking in Beneficiary name

WESTERN COALFIELDS LTD
Account No.
10205966091
IFSC Code
SBIN0009060
Bank Name
STATE BANK OF INDIA
Branch address
COAL ESTATE BRANCH CIVIL LINES, NAGPUR 440001

Bidder to indicate bid number and name of bidding entity in the transaction details field at the time of online transfer. Bidder has to upload scanned copy / proof of the Online Payment Transfer along with bid.

6. Purchase Preference (Centre)

Purchase preference to Micro and Small Enterprises (MSEs): Purchase preference will be given to MSEs as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent Orders/Notifications issued by concerned Ministry. If the bidder wants to avail the Purchase preference, the bidder must be the manufacturer of the offered product in case of bid for supply of goods. Traders are excluded from the purview of Public Procurement Policy for Micro and Small Enterprises. In respect of bid for Services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered product or service. If L-1 is not an MSE and MSE Seller (s) has/have quoted price within L-1+ 15% of margin of purchase preference /price band defined in relevant policy, such Seller shall be given opportunity to match L-1 price and contract will be awarded for percentage of 25% of total value.

7. Buyer Added Bid Specific ATC

Buyer Added text based ATC clauses

- 1. Offered item specifications should be confirming to the technical parameters and details me ntioned/uploaded in the buyer specification document, buyer added ATC given/uploaded with the bid and bid conditions.
- 2. Documents to be submitted at the time of offer and along with the supply is mentioned in d etail in buyer added ATC given/uploaded with the bid, and bidder should submit the document s inline with the same.
- 3. In case of any conflict with the allowed/offered values of technical specification, then the v alues / parameters and conditions mentioned/uploaded in the buyer specification document and buyer added ATC shall prevail and be applicable for the offered item.
- 4. Pre-dispatch inspection shall be applicable. Also, final inspection shall be done at consignee end.
- 5. Bidder to submit the following commercial documents (Annexures present in ATC) along wit h their offer/ bid documents in addition to documents sought in technical specification:
- i. Local content certificate (as per **Annexure "A"**).
- ii. Documents in support of Eligibility (documents as applicable for Manufacturer / Indian Agent including **A nnexure "B"** and **Annexure "C"**, as the case may be).
- iii. Non Banning Certificate/Declaration as per Annexure "D".
- iv. Undertaking of Price Fall Clause as per Annexure"F".

v. Lowest price Certificate as per Annexure "G".

6. As per the Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012, th e tendered items are reserved for exclusive purchase from MSEs as defined under MSMED Act, 2006

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8. Buyer Added Bid Specific ATC

Buyer uploaded ATC document Click here to view the file.

Disclaimer/अस्वीकरण

The additional terms and conditions have been incorporated by the Buyer after approval of the Competent Authority in Buyer Organization, whereby Buyer organization is solely responsible for the impact of these clauses on the bidding process, its outcome, and consequences thereof including any eccentricity / restriction arising in the bidding process due to these ATCs and due to modification of technical specifications and / or terms and conditions governing the bid. If any clause(s) is / are incorporated by the Buyer regarding following, the bid and resultant contracts shall be treated as null and void and such bids may be cancelled by GeM at any stage of bidding process without any notice:-

- 1. Definition of Class I and Class II suppliers in the bid not in line with the extant Order / Office Memorandum issued by DPIIT in this regard.
- 2. Seeking EMD submission from bidder(s), including via Additional Terms & Conditions, in contravention to exemption provided to such sellers under GeM GTC.
- 3. Publishing Custom / BOQ bids for items for which regular GeM categories are available without any Category item bunched with it.
- 4. Creating BoQ bid for single item.
- 5. Mentioning specific Brand or Make or Model or Manufacturer or Dealer name.
- 6. Mandating submission of documents in physical form as a pre-requisite to qualify bidders.
- 7. Floating / creation of work contracts as Custom Bids in Services.
- 8. Seeking sample with bid or approval of samples during bid evaluation process. (However, in bids for <u>attached categories</u>, trials are allowed as per approved procurement policy of the buyer nodal Ministries)
- 9. Mandating foreign / international certifications even in case of existence of Indian Standards without specifying equivalent Indian Certification / standards.
- 10. Seeking experience from specific organization / department / institute only or from foreign / export experience.
- 11. Creating bid for items from irrelevant categories.
- 12. Incorporating any clause against the MSME policy and Preference to Make in India Policy.
- 13. Reference of conditions published on any external site or reference to external documents/clauses.
- 14. Asking for any Tender fee / Bid Participation fee / Auction fee in case of Bids / Forward Auction, as the case may be.

Further, if any seller has any objection/grievance against these additional clauses or otherwise on any aspect of this bid, they can raise their representation against the same by using the Representation window provided in the bid details field in Seller dashboard after logging in as a seller within 4 days of bid publication on GeM. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations.

All GeM Sellers / Service Providers are mandated to ensure compliance with all the applicable laws / acts / rules including but not limited to all Labour Laws such as The Minimum Wages Act, 1948, The Payment of Wages Act, 1936, The Payment of Bonus Act, 1965, The Equal Remuneration Act, 1976, The Payment of Gratuity Act, 1972 etc. Any non-compliance will be treated as breach of contract and Buyer may take suitable actions as per GeM Contract.

This Bid is also governed by the General Terms and Conditions/ यह बिड सामान्य शर्तों के अंतर्गत भी शासित है

In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws./जेम की सामान्य शर्तों के खंड 26 के संदर्भ में भारत के साथ भूमि सीमा साझा करने वाले देश के बिडर से खरीद पर प्रतिबंध के संबंध में भारत के साथ भूमि सीमा साझा करने वाले देश का कोई भी बिडर इस निविदा में बिड देने के लिए तभी पात्र होगा जब वह बिड देने वाला सक्षम प्राधिकारी के पास पंजीकृत हो।बिड में भाग लेते समय बिडर को इसका अनुपालन करना होगा और कोई भी गलत घोषणा किए जाने व इसका अनुपालन न करने पर अनुबंध को तत्काल समाप्त करने और कानून के अनुसार आगे की कानूनी कार्रवाई का आधार होगा।

---Thank You/धन्यवाद---