



○ **Technical Bid Criteria**

The Technical Proposal will be evaluated for technical suitability and the criteria for evaluation of technical bids are as under:

Note: Relevant documents substantiating each parameter listed in each table below should be submitted as evidence. For example: Purchase Order / Work Order / Contract Agreement and Sign-off copy / Go-Live Certificate / Completion Certificate etc.

Sr. No	Technical Scoring Parameter	Max Marks
	The Bidder should have experience in consultation for / Design, Supply and Implementation of Enterprise LAN, WAN & Data Center Network Infrastructure for minimum once in last 3 years	25
2	Criteria	Marks
	Less than 500 network devices or no experience of 3 years	0
	Network devices between 501 to 1000	10
	Network devices between 1001 to 2000	15
	Network devices between 2001 to 2501	20
	2501 Network devices or more	25
	Bidder to specify the following	Nos.
	Number of organizations integrated to the NOC with start date	
	Number of Network Devices integrated	
	As on RFP Submission date the bidder should have skilled employees with the highest level of certification employed with them in Network Routing & Switching. (All details should be verifiable)	15
Criteria	Marks	
> 3 and =<5 CCIE's	2	
> 3 and =<5 JNCIEs	2	
> 5 CCIE's	5	
> 5 JNCIEs	5	
> 2 Cisco/Juniper - Certified Design Expert / Specialist (For eg:- CCDE, JNCDS-DC along with JNCDA etc.)	5	
Bidder to provide the following	Nos.	
No. of CCIE's		
No. of JNCIE's		
No. of Expert level Design certification from Cisco (Eg:- CCDE's)		



	No. of Equivalent Expert / Specialist level	
	As on RFP Submission date the bidder should have skilled employees with highest level of certification employed with them in Security profile	10
	Criteria	Marks
	> 2 CCIE Security	2
	> 2 JNCIE Security, JNCDS-SEC or equivalent	3
	> 2 CCSM (Checkpoint)	2
	> 2 PCNSE (Palo Alto)	2
	> 2 NSE 8 (Fortinet)	1
	Bidder to provide the following	Nos.
	Number of CCIE Security	
	Number of JNCIE Security, JNCDS-SEC etc	
	Number of CCSM	
	Number of PCNSE	
	Number of NSE 8	
	As on RFP Submission date the bidder should have skilled employees with highest level of certification with post certification experience	21
	Criteria	Marks
	At least 3 CCIE's with 3-year post certificate experience	3
	>3 JNCIE's with 3-year post certificate experience	4
	>3 CCIE's with 5-year post certificate experience	4
	>3 JNCIE's with 5-year post certificate experience	5
4	> 3 CCDE's / Equivalent Juniper Certification with 3-year post certificate experience	5
	Bidder to provide the following	Nos.
	No. of CCIE's with 3-year post certificate experience	
	No. of JNCIE's with 3-year post certificate experience	
	No. of CCIE's with 5-year post certificate experience	
	No. of JNCIE's with 5-year post certificate experience	
	No. of CCDE's / Equivalent Juniper Certification with 3-year post certificate experience	
	Bidder should have conducted network architecture review for large organizations	5
	Criteria	Marks
5	Network architecture review where more than 10000 network devices are present	2
	Network architecture review where more than 20000 network devices are present	3



	Network architecture review where more than 25000 network devices are present	5
	Bidder to provide the following	Nos.
	Number of organizations where bidder has conducted network architecture review	
	Largest review base in terms of network devices	
	Bidder should have experience in Assessment & Remediation/ deployment / managing solutions / technologies in large organizations.	9
	Criteria	Marks
	Conducted Network & Security Review and successful Remediation as per recommendations provided for Large Enterprise Network (LAN, WAN & DC with more than 10K devices)	3
	Implemented any SDN Solution or migrated from legacy architecture to SDN comprising of 2 or more Spine switches & 20+ Leaf switches (same firmware/family) and managed them for minimum 6 months, in two or more organizations worldwide in the last 2 years.	2
	DNS & Network Proxy	1
	Network Access Control	1
	Data Center Fabric (Leaf-Spine), VX-LAN	2
	Bidder to provide the following	Nos.
	Experience in Network & Security Review and successful Remediation conducted (LAN,WAN & DC with more than 10K devices)	
	Experience in SDN implementation / migration from legacy architecture to SDN comprising of 2 or more Spine switches & 20+ Leaf switches (same firmware/family) and managed them for minimum 6 months, in two or more organizations worldwide in the last 3 years.	
	Experience in DNS & Network Proxy – Deploy / Manage	
	Experience in NAC - Deploy/Manage	
	Experience in Data Center Fabric (Leaf-Spine), VX-LAN- Deployment /Management	
6		
	Overall technical proposal and presentation, understanding and completeness of the requirements and Approach and Methodology.	15
7	Criteria	Max Marks



	Presentation on how bidder has reviewed and improved the uptime of large organization** - Effect after implementing the proposed change in architecture	5
	Overall Technical Proposal and presentation	5
	Understanding and completeness of the overall network operations and management plan	5

**Large Organization: - Multinational companies (Preferably presence in more than 5 countries) with a minimum deployment of 10,000 network devices per customer.

The vendor needs to achieve a cut – off score of 70 marks in this evaluation stage to be qualified for commercial bid opening.

In case there is only one vendor having technical score of 70 or more, the Bank may, at its sole discretion, also consider the next highest technical score and qualify such vendor. In case, none of the participating vendors qualify on technical criteria and reach or exceed the cut-off score of 70, then the Bank, at its sole discretion, may qualify two vendors on the basis of the top 2 scores. However, the Bank at its discretion may reject the proposal of the Vendor or will not consider vendor below cutoff marks by relaxing as mentioned above, if in the Bank's opinion the Vendor could not present or demonstrate the proposed solution as described in the proposal or in case the responses received from the customer contacts / site visited are negative or the proposed solution does not meet the Bank's functional and technical requirement.

Bidders who qualify Eligibility cum Technical evaluation would only qualify for the commercial bid opening.