

## QCBS Methodology

**As mentioned under para no 14 of the RFP (Reproduced as below)**

### 14. PROCESS FOR TECHNICAL EVALUATION AND AWARDING OF CONTRACT

14.1 The selection of the solution provider for awarding intended work shall be based on the composite scores of Technical & Financial Score and it would comprise in **50:50 ratio (i.e. 50% weightage of technical score & 50% weightage of financial score)**. Bidding process among the qualified bidders, shall be based on Quality & cost based selection (QCBC) while selecting final Solution provider for subject work wherein firms will be allotted marks based on the following:-

**Table 14(A)**

A	Technical Qualification [Total : 100 Marks ]		
Sl No	Technical Scoring Criteria	Max Marks	Qualifying Marks
1	<b>Relevant Experience of the Firm</b>	<b>100</b>	<b>60</b>
1(a)	The bidder must have experience in providing ITES (IT Enabled Services) / analytics / consultancy support to governmental or organisations of the Power Sector (SERC / Power Trading companies / Gencos / Transcos and Discoms) (viz. ARR/ Tariff/ True-up proposals / APR /other regulatory support) completed during the last 03 years	45	27
1(b)	Qualification & Experience of Key Resources proposed, as per information provided <b>under per Format -1 ,Format-2 &amp; Format-3 &amp; Table-14(B)</b>	25	15
1(c)	Business Presentation Business presentation for Approach & Methodology including live demonstration of the functionality of the services	30	18
B	Financial [Total : 100 Marks ]		
B(1)	Lowest total cost of project amongst technically qualified bidders	100	

## 14.2

- I. Minimum 60 marks (Out of 100 marks for technical bid) are mandatory to qualify technical scrutiny. Only Technically qualified bidders will be considered for next process (i.e. Opening of Financial bid).
- II. Same assignment/ project cannot be claimed/used under Evaluation for more than once under the criteria as per the S. No. 1(b), 1(c) & 1(d) in the table above.
- III. All technically qualified bidders will get proportionate marks with reference to their total cost vis-à-vis lowest cost received; the lowest cost bidder will get full (i.e. 100) marks in financial evaluation.
- IV. The bidder getting the highest composite score (Technical + Financial) will be considered for award of contract.
- V. In the event, when two bidders get the same composite score, the bidder having more years of relevant experience of delivering the same/similar project will be considered.

**Table 14(B)**

Details of Marks allocation for Qualification & Competency of Proposed Staff:

Sl. No.	Qualification/ Evaluation Criteria	Max. 10 Marks
1	<p>Project Manager, Power Sector Expert (1 Nos) Minimum Qualification - B.Tech/M.Tech (In Power Systems/ Power Engineering / Electrical / IT / CS) or MBA (Power Management or equivalent) Minimum Experience of 8 Years in working with Indian Power Sector Utilities. The power sector expert should have executed/ managed at least 3 projects in the area of regulatory matters in the last 8 years.</p> <p>Min. Experience: 8 years= 1 Marks 8 to 10 years: 2 marks &gt;10 years – 2.5 marks</p> <p>3 Projects = 1.5 marks @0.5 marks for each project</p>	Max 4 marks

2	IT Domain Expert – 2 Nos. Minimum Qualification – B. Tech./MCA Experience in dashboard management and data analytics  Min. Experience: 2 years 2 to 4 years: 1 marks >4 years – 2 marks	Max 4 marks
3	Regulatory Analytics Expert – 1 No. Minimum Qualification – B.Tech./M. Tech. or MBA Minimum 5 years of experience with power utilities in India in Regulatory aspects of the power sector. Must have completed at least 1 project with ERCs.  Min. Experience: 5 years 5 to 8 years: 1 marks >8 years – 2 marks	Max 2 marks

**14.3** The CV of the proposed staff should clearly stipulate the details in respect of years of experience, details of relevant projects undertaken, educational qualification, working experience, etc. The proposed staff not satisfying the Minimum Qualification criteria will not be considered for scoring.

**14.4** MPERC reserves the right to reject any/all the bids in part/or in full without assigning any reason. The Bidding firm providing software solution or consultancy support to the State-owned distribution/Trading licensees or generating company or Transmission licensee in Madhya Pradesh, whose tariff is determined by the Commission, will not be eligible. The bidder shall be required to disclose conflict of interest if any in the bid clearly. The Commission shall be at liberty to reject the bid or terminate the contract at any stage without any liability, if such conflict of interest comes to its knowledge.