



Rate Contract for supply of ISOM GRADE PER CHLORO ETHYLENE 99.9%(PERC) at BPCL, BR for a period of 3 years

CRFQ No. 1000421257

BIDDER-QUALIFICATION CRITERIA

1. Technical Criteria :-

1.1 Bidder shall be a Manufacturer/authorized dealer, quoting for the items and owing single point overall responsibility for supply of the items within delivery period.

Document Required: Bidders shall submit following documentary evidence in technical bid towards proof:

- a) For original manufacturer: Central Excise Registration certificate or factory license or any other relevant documents towards proof of having manufacturing unit.
- b) For authorized dealer: Appropriate declaration from the concerned manufacturer in the manufacturer's letterhead towards proof of authorized dealer. This declaration shall have reference of the current tender, with an undertaking that the material shall be supplied as per the quantity, quality and other commitments made in the offer.

1.2 Bidder should have supplied at least **54.3 MT** of ISOM GRADE PER CHLORO ETHYLENE 99.9% (**One or multiple purchase order**) within a period of 1 year, in any upstream or downstream industry involved in Crude oil production and processing / Petrochemical plants / Chemical process plants / Hydrocarbon gas processing plants / Fertilizer plants during the last seven (7) years to be counted prior to tender original bid due date. Bidder shall submit relevant PO copies with material specification, delivery notes / Inspection release notes, tax invoices to support this criteria.

The bidder shall submit a statement in the format indicating the following details:

Buyer's Name	Buyer's Contact Details viz. Name & Designation, e-mail, Telephone Number	Purchase Order No.	Purchase Order Date	Quantity ordered	Quantity Supplied	Invoice Number	Invoice Date



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1.2 Startup relaxation is not given for this tender.

2. Financial Criteria:-

- 2.1 The bidder's average annual financial turnover during the last 3 years, ending 31st March of the previous financial year shall be Rs **165.61 Lakhs** or higher.
- 2.2 The bidder's net worth should be positive as per the latest audited balance sheet.
- 2.3 The bidder should have completed 3 financial years of existence as on the original due date of the tender since the date of commencement of business.

3. Variable Pricing:-

The price of PERC for individual order will be calculated as per the following formula:

Price of the chemical (Rs. / unit) = BP * WPI_COPO /BPI

Where,

BP - Initial Baseline price of PERC (Rs. / kg) quoted by the bidder for bid evaluation.

WPI_COPO - Wholesale price index, for the month for which it is available on the site, when the call-on PO is placed.

BPI - Wholesale price index as in the month of opening of the priced bid

Note: - The WPI for " **Manufacture of chemicals and chemical products** " latest available index at website Office of Economic Adviser (eaindustry.nic.in) should be considered.

4. Note to bidder :-

- i) JV/Consortium bids shall not be acceptable.
- ii) In the case of a subsidiary relying on technical experience of Parent Company or vice versa, a parental guarantee shall be submitted along with the bid undertaking the responsibility for successful completion of job. In such cases the bidder shall meet the necessary financial criteria's of BQC. Also, the bidder shall meet PPPMII criteria without any violation.
- iii) Job may have been awarded prior to 7 years of tender but it's completion must fall within 7 years from original bid due date of tender.
- iv) For the jobs which have been executed abroad, only basic value shall be considered for evaluation and the rate of conversion to INR shall be conversion



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- rate applicable SBI TT selling rate on the date on which work order have been issued by Owner.
- v) Documentary proof in the form of Purchase Order / Contract copy and Client's certification in the form of Completion certificate or payment advice /slip/tax Invoice, for the value of work done as per BQC. Bidder should ensure uploading / submission of complete information / documents in the first instance itself at specified location in the e-tender. Qualification may be completed based on the details so furnished without seeking any subsequent additional information. BPCL reserves the right to complete the evaluation based on the details furnished without seeking any additional information. After the submission of bid, bidders are not allowed to change the price or substance of the bid.
 - vi) So far as submission of documents is concerned regarding qualification criteria, after submission of tender, only related short fall documents shall be asked for and considered. However, no new contract shall be considered to qualify the bidder.
 - vii) Bidder must submit audited Balance sheets/Statement of Assets & Liabilities etc., Profit and loss account statement and Income Tax Return (ITR) for last three financial years viz. FYs 2023-24, 2022-23 & 2021-22. The Financial Year shall be Year Ending 31st March or as followed by the bidder. Further, for bidders who have not finalized their books of account for the financial year 2023-24, evaluation of these criteria would be done for the latest three financial years ending 2022-23 for which books of account has been finalized and audited.
 - viii) Copies of documents for meeting the bid qualification criteria (BQC), shall be duly verified with originals & attested by any one of the independent third-party inspection agency(TPIA), which are registered under "NABCB accredited bodies as per requirement of ISO/IEC17020/25 as Type A" in QCI's NABCB website as on the date of attestation.

All charges for verification & attestation by TPIA shall be borne by the Bidders.



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Alternatively,

Bidder at his, option need not provide TPIA verified documents along with bid. They need to provide only undertaking giving assurance to submit TPIA verified documents in case they are successful L1 bidder. Refusal to submit the undertaking by bidder, shall make the bid liable for rejection.

- ix) If there is an already approved TPIA verified document for any other job, meeting qualification criteria for present job, and there are no changes in the document data, such verified documents can be submitted for qualifying the BQC without again verification and attestation from TPIA.



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CONTRACT CONDITIONS

1. TIME SCHEDULE

1.1 Contract Period: The duration of contract shall be Three (03) Years from the date of GeM Contract / LOA /ARC/award of the job.

2. CALL ON DELIVERY PERIOD:

2.1 Delivery shall be made within Eight (08) weeks from the date of call-on issued by BPCL, Bina Refinery.

2.2 GeM Delivery period shall not be considered for delivery of material.

3. Earnest Money Deposit (EMD):

EMD (Earnest Money Deposit) shall be Rs. **7,50,000/-** (Rs. Seven Lakh Fifty Thousand Rupees Only).

Bidder shall ensure to submit the Earnest Money Deposit along with the techno-commercial bid. The bids without requisite Earnest Money Deposit and/ or Earnest Money Deposit not from Scheduled Bank may not be considered and bids of such bidders are liable to be rejected.

Bidders can also transfer the EMD amount directly into BPCL's account. Bidder shall have to provide the UTR no./ Transaction reference number in Techno-Commercial bid (Part I).

The BPCL Bina bank details are given below for NEFT / RTGS.

BHARAT PETROLEUM CORPORATION LIMITED
STATE BANK OF INDIA
SARVODAYA CHAURAHA
BINA, DIST. SAGAR (MP) - 470113
MICR CODE: - 470002101
ACCOUNT NO: - 32182313019
IFS CODE: - SBIN0001427

Note: Exemption of Bidding Document fee (if any) and EMD, will be applicable for Micro and Small Enterprises (MSEs) registered with District Industries Centers (DIC) or Khadi and Village Industries Commission or Khadi and Village Industries Board or Coir Board or National Small Industries Corporation (NSIC) or Directorate of Handicraft and Handloom or MSEs having Udyam Aadhaar Memorandum or any other body specified by Ministry of Micro, Small and Medium Enterprises. Such bidder shall submit Self attested copy of the certificate, valid up to validity of the offer, indicating that their registration includes the items/works under tender. The registration certificate should remain valid during the period of the contract that may be entered into such successful bidder. Such tenderers should ensure validity of the Registration Certificate for the purpose.



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4. **PAYMENT TERMS:**

Payment terms shall be as per following:

- a) No advance payment,
- b) 100% of the bill amount will be paid on 30th day of the receipt and acceptance of material at BPCL, BR Site and only after due recommendation by BR Engineer-In charge.
- c) All the statutory deductions (like GST, IT TDS, MP WCT, Cess, Interest on advances, pending advances etc.) as per rules shall be made before making the payment.
- d) Payment shall be done after deduction of penalties (if any) when vendor provides the original bills.

5. **Price Reduction Schedule (PRS) on call on delivery:** In case of Delay in delivery of the product, price reduction schedule will apply, 0.5% of the call on order value for every week of delay or part there of subject to maximum of 5% (five percent) of the call on order value.

6. **Performance Bank Guarantee (PBG):**

Performance Bank Guarantee shall be applicable @ 5% of the total value of the contract. You are required to deposit by Demand Draft/ Bank Guarantee or E -Bank Guarantee as per pro-forma enclosed in the Bidding document, towards initial security deposit within 10 (ten) days of date of LOA / Outline Agreement / PO.

On non-submission of Demand Draft/ Bank Guarantee or E -Bank Guarantee equivalent amount shall be hold by Bina Refinery till contractual period + warranty period (if any) + defect liability period (if any) + 6 months claim period.

7. **Variable Pricing:**

1. Procurement of the ISOM GRADE PER CHLORO ETHYLENE 99.9%(PERC) at BPCL will be on a variable rate basis for a contract period of 3 years.
2. The price of the ISOM GRADE PER CHLORO ETHYLENE 99.9%(PERC) will be linked with the Wholesale Price Index (WPI) for taking care of the volatility in the prices during the contract period in order to have fair pricing for both BPCL-BR as well as bidder.
3. Bidder shall quote an initial baseline price (IBP) of Diesel Lubricity Additive, based on which the offer will be evaluated. This initial baseline price will be adjusted with a price adjustment factor linked to the **wholesale price index (WPI) of "MANUFACTURE OF CHEMICALS AND CHEMICAL PRODUCTS"** from the website of Office of the Economic Adviser, Department for Promotion of Industry and Internal Trade, Ministry of Commerce & Industry, Government of India, <https://eaindustry.nic.in> for individual orders.



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4. The latest WPI in the month of opening of the price bid, as per the above mentioned site, will be the baseline price Index (BPI) and shall remain fixed for the entire period of the contract.
5. The price of the chemical for the individual call on PO will be calculated as per the following formula:

$$\text{Price of the chemical (₹ / unit)} = \text{BP} * (\text{WPI_COPO} / \text{BPI})$$

Where:

BP is the initial base price (Unit rate quoted by bidder)

WPI_COPO is the wholesale price index, for the month for which it is available on the site, when the call-on PO is placed

BPI is the wholesale price index in the month of opening of the priced bid

***NOTE: The wholesale price index of “MANUFACTURE OF CHEMICALS AND CHEMICAL PRODUCTS” will be considered for ISOM GRADE PER CHLORO ETHYLENE 99.9%(PERC)**

Variable Pricing - Freight

Bidder shall quote an initial freight cost, based on which the offer will be evaluated. Additional charges will be paid for increase in diesel price or reduced for decrease in diesel price, in the call-on purchase order, as per the terms and conditions mentioned below:

Present cost of diesel: As on the date of the priced bid opening shall be taken as the base price and will remain fixed as the base price for the entire period of the contract

- 1) No change in freight in the event of any increase or decrease in diesel price up to 10% of the rate of the un-branded diesel, at Bina (MP), as on the date of the priced bid opening
- 2) If rate of diesel goes beyond + / -10% then escalation / de-escalation will be as follows:
- 3) For e.g. Suppose as on the date of the priced bid opening, diesel price is Rs.100 per liter then up to 10% increase & decrease (i.e. Rs.110 to Rs.90), there will be no escalation / de-escalation in the diesel price, but if the rate is more than Rs.110 per liter or less than Rs.90 per liter then the quoted freight price will vary as a % of increase on Rs.110 per liter or % of decrease on Rs.90 per liter
- 4) Pricing on freight shall be calculated as per given formula:

Price of the diesel (₹ / Unit) = Current price of diesel at the time of Call On PO * Rate quoted by bidder / base price of diesel at the time of price bid opening.



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8. PRICING TYPE:

1. Price should be FOR BPCL, BR site basis and must be inclusive of GST. However, **vendor will provide price break-up in price bid section only.**
2. **Vendor will clearly mention the freight charges along with GST Charges in price break-up sheet & upload the same in price bid section only.**
3. Material is to be dispatched at FOR BPCL-BR site basis only.
4. Your offer shall be firm in all aspect till complete execution of the order; non acceptance of firm prices shall liable for rejection.
5. Material to be delivered on Door Delivery basis at our Bina Refinery Warehouse. Basic material cost, packing & forwarding charges, freight charges (if applicable) & GST shall be inclusive in quoted rate.
6. It is the responsibility of vendor to arrange for transportation of the items in time so that material is received at BPCL Warehouse without any transition delay. The date of receipt of material at BPCL Warehouse shall be considered for calculation of LD charges, if any.
7. Please confirm to all our points in 'Terms & Conditions' or else we will presume that all our Terms & Conditions mentioned in this tender are acceptable to you.
8. No advance payment is permitted as per BPCL conditions. Suppliers not accepting payment as per BPCL terms are solely rejected.
9. Delay in receiving Invoices or failure of delay or failure in providing copies of dispatch documents/original MTC/ etc. and any demurrage or wharf age or any loss resulting thereby shall be borne by the vendor.
10. Vendor to indicate the following in the attached un-price bid format.
 - o GSTN Number.
 - o HSN Code.
 - o Billing Address (Ex-works location)
 - o Applicable GST rate.
 - o No deviations will be accepted.
11. BPCL reserves the right to cancel this tender without assigning any reasons.
12. Third Party Inspection (TPI) : TPI (if applicable) shall be in vendor's scope.



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13. Pre Bid Meeting – Pre Bid meeting is applicable & scheduled on 25.07.2024 at 11:00 hrs to 11:30 hrs on MS Team as link given below:

Microsoft Teams [Need help?](#)

[Join the meeting now](#)

Meeting ID: 455 943 233 287

Passcode: sNxWHL

Join on a video conferencing device

Tenant key: 329392880@t.plcm.vc

Video ID: 135 904 348 1

[More info](#)

For organizers: [Meeting options](#)

9. TERMS OF DELIVERY:

1. Material to be delivered on "Door Delivery" basis at our Bina Refinery Warehouse (BPCL MATERIALS GATE).
2. Vendor to furnish Material test certificate along with the dispatch of the material.
3. Vendor to furnish offer mentioning exact Item Codes & description as given in PO.
4. Items to be supplied with proper packaging & relevantly tagged with BPCL-BR Item Code.
5. NOTE TO TRANSPORTER / DELIVERY MAN:
 - Driver / Helper / delivery person bringing the material must carry with them any one of the identity proof viz. driving licence / PAN Card / Aadhaar card etc., without which the person will not be allowed to enter inside the refinery.
 - The material shall be consigned in the name of the consignee viz: -
Bharat Petroleum Corporation Limited - Bina Refinery,
Refinery Complex, Post BPCL-BR Residential Complex
Bina, 470124 Dist. – Sagar (M.P.)
6. Quality certificate & MSDS shall be send along with material.
7. Driver and cleaner shall have following documents for entering in refinery premises.
 - Valid driving license
 - Photo ID proof (required for making gate pass).
 - PPE's (Safety Shoes, Boiler suit, Helmet, Hand Gloves of Chemical Grade, Chemical splash protection suit.)
 - Flame arrestor fitted in exhaust pipe and along with spare tyre.



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8. Material quality should be meet with PO term & condition.
9. Material shall be unloaded only on working days and unloading shall be avoided on Saturday / Sunday /public holidays.
10. Documents specified below shall form part of your supplies.
 - Delivery challan with a copy of Purchase Order. Delivery challan shall contain the following along with other relevant details.
 - Purchase Order No. with date.
 - Item description as per PO with quantities supplied & HSN Code.
 - Complete Delivery Address as mentioned above.
 - Contact details of Purchase Officer and Delivery location.
 - Duplicate copy of Transporter's Excise invoice, if applicable.
 - Packing list of the consignment
 - Only diesel driven vehicle with spark arrestor is allowed to enter inside the Refinery.
 - Three wheeled vehicles shall not be permitted.
 - Trucks bringing in the material shall have the provision for sideways opening.
 - Vehicle must have a spare tire (stepney).

10. CONTRACT RIDERS (CLAUSES)

Material if rejected shall be replaced free of cost on F.O.R. BPCL Warehouse basis.

11. PLEASE NOTE:

- **Holiday Listing Clause (on company letterhead), Land border Clause (on company letterhead), Integrity Pact, TPIA Declaration (on company letterhead), MSE Purchase preference, Certificate confirming eligibility for benefits of public procurement policy (Annexure - A duly seal and signed by CA along with UDIN No.) and local content details is mandatory and need to be submit at the time of submitting the quotation.**
- **It is mandatory to duly fill, seal and signed all the tender documents and same must be submitted at the time of submitting the quotation.**
- Your quotation must be inclusive of GST Charges, freight charges, Packing & forwarding, etc.
- No quotation will be accepted without your rubber stamp and signature.
- For all future correspondences please mention the vendor code, Collective RFQ Number & RFQ Number.



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12. E-Quotation - The bid should be submitted separately in two parts, duly signed terms & conditions attached in this RFQ by final due date.
13. Part-I: UNPRICED BID, complete with technical and commercial details other than prices (Instead of prices, please indicate Q or NQ against each item in SOR). Q stands for Quoted and NQ stands for Not Quoted.
14. Part-II: Price bid containing only prices, without any technical and commercial details.
15. **BID VALIDITY: Four months (120 days) from the bid due date.**
16. Part-1 i.e. Unpriced Technical-CUM-Commercial bids will be opened on e-tendering platform. Part-2 i.e. priced Bid submitted online for the subject tender will be opened on e-tendering platform of Part-1 qualified bidders only.
17. Owner reserves its right to allow Micro and Small Enterprises (MSEs), MSEs owned by Women Entrepreneurs and MSEs owned by Scheduled Caste (SC) or the Scheduled tribe (ST) entrepreneurs, purchase preference as admissible/applicable from time to time under the existing Govt. policy. Purchase preference to a MSE, a MSE owned by women entrepreneurs and a MSE owned by SC/ST entrepreneurs shall be decided based on the price quoted by the said MSEs as compared to L1 Vendor at the time of evaluation of the price bid.
18. Please contact Mr. Anand Ravindran Contact no. (07580) 27 6168 or mail to anandravindran@bharatpetroleum.in in case any clarification is required.
Please contact Mr. Siddhant Yadav Contact no. (07580) 27 6546, & mail siddhantkumarya@bharatpetroleum.in in case any Technical clarification is required.
19. For view and submitting tender, visit <https://gem.gov.in/>

TENDER REJECTION CRITERIA

The following provisions of the bidding document forms part of this tender. This must be adhered to without deviation, failing which, the bid shall be considered to be non-responsive and rejected.

- a. Bid Validity
- b. Delivery Period
- c. Scope of Work / Scope of Supply
- d. Price Reduction Schedule / Liquidated Damages for delay.
- e. Payment Terms
- f. Performance Bank Guarantee
- g. Integrity Pact
- h. Deviation to terms & conditions of RFQ / and its Addendum / Corrigendum if any
- i. Presumptions etc. in Price Bid and "terms & conditions of tender".

Above tender rejection criteria forms part of tender document. This document should be uploaded along with tender documents, duly signed and stamped.